## Vinafco Joint Stock Corporation

36 Pham Hung Str., Tu Liem Dist., Hanoi City

BALANCE SHEET (consolidated)
Quarter IV - 2008
Unit: VND

| No. | ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2 | 3 | 4 | 5 |
| A. | SHORT-TERM ASSETS (100)=110+120+130+140+15 | 100 |  | 237,663,145,678 | 142,472,995,852 |
| I | Cash \& cash equivalents | 110 | 01 | 47,453,157,343 | 49,786,648,443 |
| 1 | Cash | 111 |  | 47,453,157,343 | 49,786,648,443 |
| 2 | Cash equivalents | 112 |  | - | - |
| II | Short-term financial investments | 120 |  | 86,613,963,825 | 3,730,781,000 |
| 1 | Short-term investments | 121 | 02 | 87,563,226,000 | 3,816,723,800 |
| 2 | Provision for devaluation of short-term investments | 129 |  | (949,262,175) | $(85,942,800)$ |
| III | Short-term receivables | 130 |  | 90,896,410,235 | 64,458,141,913 |
| 1 | Trade accounts receivable | 131 |  | 70,755,823,935 | 63,527,989,743 |
| 2 | Advances to supplier | 132 |  | 15,339,564,612 | 1,656,146,595 |
| 3 | Short-term internal receivables | 133 |  | - |  |
| 4 | Progress payments due to construction contract | 134 |  | - |  |
| 5 | Other receivables | 135 | 03 | 7,181,527,754 | 1,303,114,935 |
| 6 | Provision for short-term bad receivables | 139 |  | $(2,380,506,066)$ | (2,029,109,360) |
| IV | Inventories | 140 |  | 5,118,777,841 | 16,880,399,737 |
| 1 | Inventories | 141 | 04 | 5,118,777,841 | 16,880,399,737 |
| 2 | Provision for devaluation of inventories | 149 |  |  |  |
| V | Other short-term assets | 150 |  | 7,580,836,434 | 7,617,024,759 |
| 1 | Short-term prepaid expenses | 151 |  | $(8,987,453)$ | 222,331,816 |
| 2 | VAT deductible | 152 |  | 4,008,883,104 | 2,698,843,020 |
| 3 | Tax and accounts receivable from State budget | 154 |  | 44,005,194 | 414,672,170 |
| 4 | Other short-term assets | 158 | 05 | 3,536,935,589 | 4,281,177,753 |
| B | LONG-TERM ASSETS ( $200=210+220+240+250+260)$ | 200 |  | 103,623,679,582 | 142,430,413,363 |
| I | Long-term receivables | 211 |  | - | - |
| 1 | Long-term receivables from customers | 211 |  | 743,610,682 | 743,610,682 |
| 2 | Capital receivable from subsidiaries | 212 |  | - | - |
| 3 | Long-term inter-company receivables | 213 |  | - | - |
| 4 | Other long-term receivables | 218 |  | - | - |
| 5 | Provision for long-term bad receivable | 219 |  | (743,610,682) | (743,610,682) |
| II | Fixed assets | 220 |  | 65,336,158,746 | 107,610,423,522 |
| 1 | Tangible fixed assets | 221 | 06 | 53,679,890,514 | 89,847,481,015 |
|  | - Historical cost | 222 |  | 131,809,819,165 | 163,431,698,025 |
|  | - Accumulated depreciation (*) | 223 |  | $(78,129,928,651)$ | (73,584,217,010) |
| 2 | Finance leases fixed assets | 224 | 07 | 778,737,313 | 2,099,279,233 |
|  | - Historical cost | 225 |  | 2,046,944,466 | 3,963,968,534 |
|  | - Accumulated depreciation (*) | 226 |  | (1,268,207,153) | (1,864,689,301) |
| 3 | Intangible fixed assets | 227 | 08 | 9,425,774,385 | 13,486,456,603 |
|  | - Historical cost | 228 |  | 11,757,210,135 | 15,425,558,160 |
|  | - Accumulated depreciation (*) | 229 |  | (2,331,435,750) | (1,939,101,557) |
| 4 | Construction in progress | 230 | 09 | 1,451,756,534 | 2,177,206,671 |
| III | Property investment | 240 |  | - | - |
| 1 | - Historical cost | 241 |  | - | - |
| 2 | - Accumulated depreciation (*) | 242 |  | - | - |
| IV | Long-term financial investments | 250 |  | 31,460,469,430 | 31,460,469,430 |


| 1 | Investments subsidiary company | 251 |  | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2 | Investment in associate or joint-venture companies | 252 | 10 | 29,860,469,430 | 29,860,469,430 |
| 3 | Other long-term investments | 258 |  | 1,600,000,000 | 1,600,000,000 |
| 4 | Provision for devaluation of long-term security investme | 259 |  | - | - |
| V | Other long-term assets | 260 |  | 6,827,051,406 | 3,359,520,411 |
| 1 | Long-term prepaid expenses | 261 |  | 6,471,763,846 | 3,165,057,665 |
| 2 | Deferred income tax assets | 262 |  | - | - |
| 3 | Other non-current assets | 268 |  | 355,287,560 | 194,462,746 |
|  | TOTAL ASSETS (270=100+200) | 270 |  | 341,286,825,260 | 284,903,409,215 |


| No. | CAPITAL RESOURCES | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: | :---: |
| A | LIABILITIES (300=310+320) | 300 |  | 66,319,050,447 | 161,966,750,050 |
| I | Short-term liabilities | 310 |  | 51,773,113,725 | 128,393,107,040 |
| 1 | Short-term borrowing and debts | 311 | 11 | 9,828,607,060 | 75,833,682,414 |
| 2 | Trade accounts payable | 312 |  | 33,084,022,596 | 41,795,224,943 |
| 3 | Advances from customers | 313 |  | 1,417,395,424 | 2,245,398,807 |
| 4 | Taxes and liabilities to State budget | 314 | 12 | 2,540,491,070 | 2,496,494,796 |
| 5 | Payable to employees | 315 |  | 1,098,450,278 | 2,795,878,189 |
| 6 | Payable expenses | 316 |  | 1,309,069,380 | 1,272,220,030 |
| 7 | Accounts payable-Affiliate | 317 |  | - | - |
| 8 | Payable in accordance with contracts in progress | 318 |  | - | - |
| 9 | Other short-term payables | 319 | 13 | 2,495,077,917 | 1,954,207,861 |
| 10 | Provision for short-term liabilities | 320 |  | - | - |
| II | Long-term liabilities | 330 |  | 14,545,936,722 | 33,573,643,010 |
| 1 | Long-term accounts payable-Trade | 331 |  | - | - |
| 2 | Long-term accounts payable-Affiliate | 332 |  | - | - |
| 3 | Other long-term payables | 333 |  | 549,751,004 | 493,032,004 |
| 4 | Long-term borrowing and debts | 334 | 14 | 13,658,607,857 | 32,674,404,304 |
| 5 | Deferred income tax | 335 |  | - | - |
| 6 | Provision for unemployment allowance | 336 |  | 337,577,861 | 406,206,702 |
| 7 | Provision for long-term liabilities | 337 |  | - | - |
| B | OWNER'S EQUITY (400=410+420) | 400 |  | 274,967,774,813 | 122,936,659,165 |
| I | Capital sources and funds | 410 | 15 | 275,028,840,276 | 123,171,594,433 |
| 1 | Paid-in capital | 411 |  | 200,000,000,000 | 67,756,270,000 |
| 2 | Share premiums | 412 |  | 45,847,272,500 | 25,317,316,500 |
| 3 | Other capital of owner | 413 |  | - | - |
| 4 | Treasury stock | 414 |  | $(18,790,000)$ | - |
| 5 | Assets revaluation difference | 415 |  | - | - |
| 6 | Foreign exchange difference | 416 |  | - | - |
| 7 | Investment and development fund | 417 |  | 9,242,225,841 | 9,231,134,393 |
| 8 | Financial reserve fund | 418 |  | 3,063,601,363 | 2,303,848,949 |
| 9 | Other fund belong to owner's equity | 419 |  | 736,264,914 | - |
| 10 | Retained profit | 420 |  | 16,158,265,658 | 18,563,024,591 |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | 430 |  | $(61,065,463)$ | $(234,935,268)$ |
| 1 | Bonus and welfare fund | 431 |  | $(61,065,463)$ | (234,935,268) |
| 2 | Budgets | 432 |  | - | - |
| 3 | Budget for fixed asset | 433 |  | - | - |
|  | TOTAL RESOURCES (440=300+400) | 440 |  | 341,286,825,260 | 284,903,409,215 |

off balance sheet items

| No. | Items | Note | Ending Balance | Beginning Balance |
| :--- | :--- | :---: | :---: | :---: |
| 1 | Operating lease assets |  | - | - |
| 2 | Goods held under trust or for processing |  | - | - |
| 3 | Goods received on consignment for sale |  | - | - |
| 4 | Bad debts written off |  | - | - |
| 5 | Foreign currencies: - USD |  | 205,645 | - |
| 6 | Estimates for non business \& project expenditure | - | 22,879 |  |
| 7 | Depreciation fund |  | - | - |


| Items | Code | Note | Quarter IV |  | Unit: VND |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Accum. from beginning of year to the end of |  |
|  |  |  | This year | Last year | This year | Last year |
|  |  |  |  |  |  |  |
| 1. Sales | 01 | 16 | 165,604,600,571 | 195,957,310,254 | 461,306,668,713 | 595,964,865,017 |
| 2. Deductions | 02 | 17 | - | 226,423,135 | 34,399,960 | 1,450,926,792 |
| - Sales returns | 02a |  | - | 226,423,135 | 34,399,960 | 1,450,926,792 |
| - Allowances | 02b |  | - | - | - | - |
| 3. Net sales and services ( $\mathbf{1 0}=\mathbf{0 1 - 0 2 )}$ | 10 | 18 | 165,604,600,571 | 195,730,887,119 | 461,272,268,753 | 594,513,938,225 |
| 4. Cost of goods sold | 11 | 19 | 151,248,416,849 | 176,207,660,622 | 414,814,956,690 | 525,352,952,605 |
| 5. Gross profit (20=10-11) | 20 |  | 14,356,183,722 | 19,523,226,497 | 46,457,312,063 | 69,160,985,620 |
| 6. Financial income | 21 | 20 | 6,177,302,939 | $(2,129,615,157)$ | 31,729,352,073 | 6,856,048,283 |
| 7. Financial expenses | 22 | 21 | 3,560,866,653 | 1,292,081,161 | 18,674,665,123 | 13,176,843,217 |
| - Include: Interest expenses | 23 |  | 1,115,709,031 | - | 5,833,391,159 | 12,045,322,892 |
| 8. Selling expenses | 24 | 22 | 9,050,000 | 2,320,050,359 | 729,509,509 | 8,413,307,555 |
| 9. General \& administration expenses | 25 |  | 8,641,294,913 | 14,184,663,221 | 36,264,774,253 | 39,045,322,892 |
| 10. Net operating profit $30=\{20+(21-22)-(24+25)\}$ | 30 |  | 8,322,275,095 | $(403,183,401)$ | 22,517,715,251 | 15,381,560,239 |
| 11. Other income | 31 |  | 566,540,673 | 5,862,727,293 | 34,669,453,470 | 7,129,030,084 |
| 12. Other expenses | 32 |  | 291,556,064 | 3,911,595,415 | 42,366,789,910 | 4,760,514,531 |
| Other profit | 40 |  | 274,984,609 | 1,951,131,878 | (7,697,336,440) | 2,368,515,553 |
| 14. Profit before tax (50=30+40) | 50 |  | 8,597,259,704 | 1,547,948,477 | 14,820,378,811 | 17,750,075,792 |
| 15. Current corporate income tax expenses | 51 | 23 | 1,363,705,845 | (1,344,144,929) | 1,839,457,357 | 1,512,388,758 |
| 16. Deferred corporate income tax expenses | 52 |  | - | - | $(44,005,194)$ | - |
| 17. Profit after tax (60=50-51-52) | 60 |  | 7,233,553,859 | 2,892,093,406 | 13,024,926,648 | 16,237,687,034 |
| 18. EPS (VND/share) (*) | 70 |  | 362 | 149 | 1,288 | 2,545 |

## Vinafco Joint Stock Corporation

36 Pham Hung Str., Tu Liem Dist., Hanoi City

CASH FLOWS STATEMENT (consolidated)
Quarter IV - 2008
(Direct method)
Unit: VND

| Items | Code | Note | Accum. from beginning of year to the |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | This year | Last year |
| 1 | 2 | 3 | 4 | 5 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 462,146,878,561 | 342,947,644,749 |
| 2. Cash paid for supplier | 02 |  | (358,253,844,480) | (137,782,800,226) |
| 3. Cash paid for employee | 03 |  | (26,204,627,225) | $(17,875,781,915)$ |
| 4. Cash paid for interest | 04 |  | (4,946,730,221) | 613,189,014 |
| 5. Cash paid for corporate income tax | 05 |  | $(323,418,870)$ | (1,426,248,389) |
| 6. Other receivables | 06 |  | 635,372,353,192 | 24,011,466,688 |
| 7. Other payables | 07 |  | (545,523,781,352) | (110,972,093,515) |
| Net cash provided by (used in) operating activities | 20 |  | 162,266,829,605 | 99,515,376,406 |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  | - |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | $(159,043,000)$ | (216,692,916) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | 43,967,381 | 9,136,916 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | (471,311,116,654) |  |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 387,705,153,393 |  |
| 5. Cash paid for joining capital in other companies | 25 |  | - | $(10,567,512,000)$ |
| 6. Withdrawal of capital in other companies | 26 |  | 1,045,971,000 | 376,700,000 |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 5,286,105,694 | 19,512,008,938 |
| Net cash used in investing activities | 30 |  | (77,388,962,186) | 9,113,640,938 |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  | - |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  | - | 32,025,096,500 |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  | - |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 9,352,930,152 | 6,334,000,000 |
| 4. Cash paid to principal debt | 34 |  | (89,749,304,859) | (107,849,928,396) |
| 5. Cash paid to financial lease debt | 35 |  | (6,860,316,544) | 410,063,941 |
| 6. Dividend, profit paid for owners | 36 |  | - - | (3,387,813,500) |
| Net cash (used in) provided by financing activities | 40 |  | $(87,256,691,251)$ | (72,468,581,455) |
| Net cash during the period ( $50=20+30+40$ ) | 50 |  | (2,378,823,832) | 36,160,435,889 |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 49,786,648,443 | 13,626,212,554 |
| Influence of foreign exchange fluctuation | 61 |  | 45,332,732 | - |
| CASH AND CASH EQUIVALENTS AT END OF YEAR (70=50+60+61) | 70 |  | 47,453,157,343 | 49,786,648,443 |

